

Information on Licensing for RPI Alliance Partners



What is an RPI Alliance Partner?

An RPI Alliance Partner is a company that, under contract, provides *licensed* RPI Methodology™ support services to an end-user site¹.

Why become an RPI Alliance Partner?

The RPI Methodology provides an additional “tool” that consulting companies and independent consultants can add to their existing toolkit for working with existing and potential client sites. Because of RPI’s unique and flexible approach, it can be tailored to meet many different client needs for process improvement support. In addition, licensed partners have an advantage of being able to use RPI services as an entry point to providing additional consulting services (e.g., training courses, consulting, appraisals/assessments, sponsor mentoring).

When is an RPI Alliance Partner license required?

An RPI Alliance Partner license is required if those providing RPI Methodology services are external to the site. This includes those who are a part of the same company but external to the site receiving support.

What does the RPI Alliance Partner license agreement cover?

The RPI Alliance Partner License provides the Alliance Partner with the rights to print and use certain RPI Alliance materials with their contracted client sites. However, while a company may have a license to print and use RPI materials, only an Authorized RPI Facilitator can deliver RPI services. Therefore, the RPI Alliance Partner must have Authorized RPI Facilitators to deliver RPI services.²

Does a site need a license if they are under contract with an RPI Alliance Partner?

If a site elects to hire an RPI Alliance Partner, then a (end-user) license is not required, as long as the RPI consultation services are performed by the Alliance Partner in conjunction with an Authorized RPI Facilitator. However, if a site begins conducting RPI consultation services without the RPI Alliance Partner’s assistance, then a license is required since the site will be printing and directly using RPI materials.

What does a license currently cost?

License	1 Year	3 Years	Life-Time
RPI Alliance Partner License	2,000 Euros ³	4,000 Euros	6,000 Euros

In addition, RPI Alliance Partners will receive discounted prices on

- RPI Method CD (a hyperlinked reference guide to the RPI Method and reference processes)
- Other reference processes as they become available⁴

TM “RPI Methodology” and “Reference Process Architecture” are a trademark of RPI Alliance Limited

¹ An “end-user site” is any single physical location within a company conducting systems/software development or maintenance activities interested in or currently conducting process improvement efforts.

² See the “RPI Facilitator Authorization and Training” brochure for information on the authorization process for facilitators.

³ For a limited time, the cost for a one year RPI Alliance Partner License is being waived for companies sending representatives to authorized RPI Facilitator Workshop courses.

⁴ There may be additional costs associated with other reference processes.

What RPI products and services are available with the RPI Alliance Partner license?

Licensed RPI Alliance Partners are members of the RPI Alliance. As such, they receive special privileges and service-related support.



Access to Copyrighted and Use of Trademarked Materials	RPI Alliance Support Services
<p>RPI Method Guide for Facilitators</p> <p>Reference Process Architecture™</p> <p>SW-CMMSM Reference Process Levels 2/3</p> <p>CMMISM Reference Process Levels 2/3</p> <p>TPI Reference Process Levels A/B/C/D</p> <p>For marketing purposes: General RPI marketing materials (at cost)</p> <p>Trademarked RPI Logos</p> <p>RPI Methodology names and phrases</p>	<ul style="list-style-type: none"> • Free updates to all materials for the duration of the license (downloadable via FTP from the RPI Alliance website) • Email notification of all updates to licensed materials • General marketing support of the RPI Methodology to the systems/software industry • Legal protection against the unauthorized use of RPI materials • Website support – Alliance members are listed on the home page of RPI Alliance Ltd, along with a link to the member’s website • Referrals – The list of alliance members are provided to sites requesting RPI services • RPI Alliance Ltd validates alliance partner developed Reference Processes⁵

What other costs are associated with using RPI materials under this license?

An RPI Alliance Partner also pays a royalty of 10% on all direct income made from conducting RPI service activities.

How do we acquire an RPI Alliance Partner license?

- Step 1:** If you do not have a copy of the RPI Alliance Partner license agreement, download the agreement form directly from the RPI Alliance website at <http://www.rpialliance.com/rap-license>
- Step 2:** Complete the license form.
- Step 3:** An authorizing sponsor⁶ must review the license agreement, accept the conditions of the license, and sign the form.
- Step 4:** Submit the completed form with an actual signature to the address provided on the license form. If there is a cost associated with the license, submit a cheque with the completed form. If the RPI Methodology materials are needed immediately, email a scanned image of the signed license form to license@rpialliance.com.
- Step 5:** You will receive an email notification giving you the FTP address for downloading and extracting the RPI Methodology materials.

SM SW-CMM and CMMI are service marks of Carnegie Mellon University

⁵ An alliance partner can develop their own Reference Processes that, with RPI Alliance Ltd approval, can be licensed through RPI Alliance Ltd. to other alliance partners and end-users. Because “Reference Process Architecture” is a trademark of RPI Alliance Ltd., a company cannot market their materials as being validated without RPI Alliance Ltd. approval.

⁶ An authorizing sponsor is a manager or person with the authorization to purchase such licenses within your company.